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10  
11  
12 **SUPERIOR COURT OF THE STATE OF CALIFORNIA**  
13 **FOR THE COUNTY OF SAN MATEO**

14  
15 ALABAMA DOE, INDIANA DOE, and  
16 MISSOURI DOE, Individually, and on Behalf of  
All Others Similarly Situated,

17 Plaintiffs,

18 vs.

19 GILEAD SCIENCES, INC.,

20 Defendant.

Case No.: 20-CIV-03699

**DEFENDANT GILEAD SCIENCES,  
INC.'S NOTICE OF HEARING ON  
DEMURRER AND DEMURRER TO  
PLAINTIFFS' CLASS ACTION  
COMPLAINT; MEMORANDUM OF  
POINTS AND AUTHORITIES IN  
SUPPORT THEREOF**

*[Filed Concurrently with Notice of Hearing on  
Motion to Strike and Motion to Strike the Class  
Allegations; Memorandum of Points and  
Authorities in Support Thereof]*

Date: December 11, 2020

Time: 9:00 a.m.

Judge: Hon. Danny Chou

Dept.: 22

Complaint Filed: September 1, 2020

NOTICE OF HEARING ON DEMURRER AND DEMURRER

**TO ALL PARTIES AND THEIR ATTORNEYS OF RECORD:**

**PLEASE TAKE NOTICE** that on December 11, 2020, at 9:00 a.m., in Department 22 of the above-entitled Court, located at 1050 Mission Road, Courtroom K, South San Francisco, California 94080, before the Honorable Danny Chou, Defendant Gilead Sciences, Inc. ("Gilead") will and hereby does demur to each and every cause of action in Plaintiffs' Class Action Complaint on the ground that each and every cause of action does not state facts sufficient to constitute a cause of action pursuant to California Code of Civil Procedure section 430.10(e).

This demurrer is based on this notice of demurrer and demurrer, the memorandum of points and authorities contained herein; any reply papers that Gilead may file; all pleadings, records, and papers filed in this action; and such further arguments as may be presented to the Court at or prior to the hearing on the demurrer.

Dated: October 20, 2020

**ARNOLD & PORTER KAYE SCHOLER LLP**

By: /s/ Kenneth L. Chernof  
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1 MEMORANDUM OF POINTS AND AUTHORITIES

2 INTRODUCTION

3 Gilead Sciences, Inc. (“Gilead”) manufactures pharmaceutical products, including products  
4 that can help prevent a person from contracting human immunodeficiency virus (“HIV”). As part of  
5 its commitment to those who may be interested in these products, Gilead established a free and  
6 voluntary support program, called Advancing Access®, which provides eligible enrollees with  
7 information and financial or insurance support to help them access the HIV-prevention products  
8 they want and need. Plaintiffs Alabama Doe, Indiana Doe, and Missouri Doe (“Plaintiffs”) allege  
9 that they obtained prescriptions for Gilead’s HIV-prevention products, voluntarily enrolled in the  
10 program, and gave Gilead their preferred mailing address for written communications.

11 This lawsuit concerns a letter relating to this program that Gilead sent to Plaintiffs (the  
12 “Mailer”), and more specifically it concerns the return address printed on the envelope, which read  
13 “HIV Prevention Team.” The gravamen of Plaintiffs’ Class Action Complaint (“Complaint” or  
14 Compl.”) is that the return address language caused them harm or put them at risk of harm because  
15 it references HIV prevention.

16 The Complaint is noteworthy more for what it does not allege than what it does allege. To  
17 be sure, the Complaint speculates about what *could* happen to someone *if* certain unidentified third  
18 parties noticed and actually viewed the letter, the return address, and the addressee, and then made  
19 certain inferences about the connection between the Mailer and the addressee’s sexual orientation or  
20 sexual practices or their concern about HIV prevention, and then acted adversely to Plaintiffs based  
21 on that information. The Complaint further speculates that, if all of the above actually occurred, it  
22 might then be possible that someone could lose their job, or home, or access to healthcare. **But,**  
23 **critically, the Plaintiffs do not allege that anything of the sort happened to them.**

24 Plaintiffs do not allege that even one person noticed or viewed the Mailer and the return  
25 address. They do not allege that anyone made any inferences about their sexuality or anything else.  
26 They do not allege they have lost their jobs, their homes, or their healthcare. Over six months have  
27 passed since the Mailer was sent. If any of these things were going to happen to the Plaintiffs, they  
28

1 would have happened by now. Plaintiffs’ inability to make these essential allegations confirms that  
2 they cannot state facts sufficient to establish a cause of action.

3 This is not the first time Plaintiffs have pursued these claims. This lawsuit reasserts claims  
4 that Plaintiffs initially brought, and then abandoned, in federal court. *Alabama Doe, et al., v. Gilead*  
5 *Sciences, Inc.*, No. 3:20-cv-03473 (N.D. Cal. May 21, 2020). Gilead moved to dismiss that  
6 complaint on the same grounds contained herein, as well as for lack of standing. Rather than trying  
7 to refute Gilead’s motion to dismiss, Plaintiffs dismissed their claims in federal court and refiled in  
8 this Court. But beyond adding a Missouri plaintiff, Plaintiffs did almost nothing to amend their  
9 previous complaint, and the Complaint in this action remains subject to dismissal.

10 Gilead understands that Plaintiffs object to the return address on the Mailer, and Gilead has  
11 discontinued it. Gilead is proud to have long been a dedicated partner in the fight against HIV and  
12 AIDS, and it is committed to continuing to do so through its products and programs. But on the  
13 facts and circumstances alleged in their Complaint, Plaintiffs have no viable claims, and the  
14 applicable statutes and case law require that the Complaint be dismissed.

## 15 **I. FACTUAL BACKGROUND**

16 Gilead manufactures and markets pharmaceutical products for the prevention and treatment  
17 of HIV, including pre-exposure prophylaxis (“PrEP”) products, which may reduce the risk of  
18 contracting HIV through sexual activity. Compl. ¶¶ 1, 4. Gilead established a free and voluntary  
19 support program, known as Advancing Access, pursuant to which eligible enrollees may obtain  
20 financial assistance from Gilead for commercial insurance co-pay costs or for the full cost for PrEP  
21 medications if uninsured, as well as other insurance-related support.

22 In April 2020, Gilead mailed the Mailer to Plaintiffs, who had enrolled in the Advancing  
23 Access program and provided their mailing address to Gilead. *See id.* ¶¶ 2, 5. The Mailer displayed  
24 the Plaintiffs’ names and their mailing addresses, a return address of “HIV Prevention Team, 1649  
25 Adrian Road, Burlingame CA 94010,” and the tagline “The latest from Gilead Sciences.” *Id.* ¶ 7.  
26 Plaintiffs allege they received the Mailer. *Id.* ¶¶ 45–47. No Plaintiff alleges that any third person  
27 noticed or viewed the Mailer sent to them, and no Plaintiff alleges they suffered any harm.

1 **II. STANDARD OF REVIEW**

2 A demurrer should be sustained when the complaint “does not state facts sufficient to  
3 constitute a cause of action.” Cal. Civ. Proc. Code § 430.10(e). A demurrer tests the sufficiency of  
4 the pleadings by raising questions of law. *Whitcombe v. Yolo Cty.*, 73 Cal. App. 3d 698, 702 (1977).  
5 To survive, a complaint “must contain a statement of facts which, without the aid of other  
6 conjectured facts not stated, shows a complete cause of action.” *Hawkins v. Oakland Title Ins. &*  
7 *Guar. Co.*, 165 Cal. App. 2d 116, 122 (1958).<sup>1</sup> Contentions, deductions, or conclusions of law do  
8 not suffice, nor do general assertions of liability that do not sufficiently identify the wrongdoing  
9 relied on by the plaintiff. *Am. States Ins. Co. v. Nat’l Fire Ins. Co.*, 202 Cal. App. 4th 692, 696 n.1  
10 (2011); *Zumbrun v. Univ. of S. Cal.*, 25 Cal. App. 3d 1, 8 (1972).

11 Importantly, where statutory remedies are invoked, the facts must be pleaded with  
12 particularity. *Carter v. Prime Healthcare Paradise Valley LLC*, 198 Cal. App. 4th 396, 410 (2011).

13 **III. ARGUMENT**

14 **A. Plaintiffs’ CMIA Claim Should Be Dismissed Because Plaintiffs Fail to Allege**  
15 **any “Release” and “Disclosure”**

16 The Confidentiality of Medical Information Act (“CMIA”) provides a private right of action  
17 only for plaintiffs who can allege both that (1) the defendant “released” confidential medical  
18 information and (2) the defendant violated a substantive provision of the statute. Cal. Civ. Code §  
19 56.36(b) (“[A]n individual may bring an action against a person or entity who has negligently  
20 *released* confidential information or records concerning him or her *in violation of this part.*”).  
21 Under controlling case law, Plaintiffs do not meet either of these requirements.

22 **1. Plaintiffs Do Not Allege a “Release” of Medical Information**

23 As a threshold prerequisite to maintaining any private right of action under the CMIA,  
24 Plaintiffs must allege that there has been a “release” of medical information. *See* Cal. Civ. Code  
25 § 56.36(b). But they have not done so here. The Court of Appeal has repeatedly held that in order to  
26 satisfy the “release” requirement, a plaintiff must allege with particularity that their medical  
27 information was *actually viewed* by a third party. *E.g., Sutter Health v. Super. Ct.*, 227 Cal. App.

28 <sup>1</sup> All emphasis added and internal quotation marks and citations omitted unless otherwise noted.

1 4th 1546, 1557 (2014). This is because Section 56.36(b) (and also Section 56.101, which uses the  
2 same “release” language<sup>2</sup>) only establishes liability when a breach of confidentiality has occurred,  
3 and the mere negligent loss or transmission of information—without evidence of actual  
4 “viewing”—does not constitute a breach of confidentiality. *Id.* The Court of Appeal has been  
5 unambiguous on this point in multiple cases. In *Sutter Health*, the Court stated:

6           No breach of confidentiality takes place **until an unauthorized person**  
7           **views the medical information.** It is the medical information, not the  
8           physical record (whether in electronic, paper, or other form), that is the  
9           focus of the [CMIA].

10 *Id.* And in *Regents*, the Court held that there was no actionable loss of confidentiality where  
11 plaintiff “cannot allege her information was improperly **viewed or otherwise accessed**” and where  
12 she “[could] not allege her medical records were, **in fact, viewed** by an unauthorized individual.”  
13 *Regents of Univ. of Cal. v. Super. Ct.*, 220 Cal. App. 4th 549, 554, 570 (2013), *as modified on*  
14 *denial of reh’g* (Nov. 13, 2013). As other courts have affirmed in equally pointed language, this  
15 means that:

16           there can be no liability for negligent release of [confidential information]  
17           under sections 56.101 and 56.36 absent allegations, and subsequent[]  
18           proof, that the [information] has been **actually viewed** by a third party.

19 *Falkenberg v. Alere Home Monitoring, Inc.*, No. 13-CV-00341-JST, 2014 WL 5020431, at \*3 (N.D.  
20 Cal. Oct. 7, 2014); *Eisenhower Med. Ctr. v. Super. Ct.*, 226 Cal. App. 4th 430, 434 n.3 (2014) (“The  
21 plaintiff in *Regents* could not maintain her cause of action because she could not allege that her  
22 medical records had, **in fact, been viewed** by an unauthorized person.”). This holds true whether a  
23 plaintiff seeks actual or nominal damages under Section 56.36(b). *See Sutter Health*, 227 Cal. App.  
24 4th at 1559 (“[N]ominal damages are not available if the injury—the confidentiality breach—has  
25 not occurred.”).

26           *Sutter Health* is particularly instructive here. In that case, a thief stole from the defendant an  
27 unencrypted computer containing patient medical information. The Court dismissed the CMIA  
28 claim because there was no allegation that the thief actually viewed the information on the computer

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<sup>2</sup> *See Sutter Health*, 227 Cal. App. 4th at 1558 (same standard applies to both Sections, and failure to plead an actual “viewing” for Section 56.101(a) constitutes a failure to do so for Section 56.36(b)); *Regents*, 220 Cal. App. 4th at 554 (same); *Falkenberg*, 2014 WL 5020431, at \*3 (same).

1 (even though it was in the thief’s possession). *Id.* at 1550. Similarly, in *Regents*, a hard drive  
2 containing medical information was stolen from the defendant’s employee, but because the plaintiff  
3 could not plead facts demonstrating that anyone had in fact viewed the stolen information, she  
4 failed to allege “the confidential nature” of her medical information was breached as a result of the  
5 healthcare provider’s negligence, and the Court dismissed her CMIA claim. 220 Cal. App. 4th at  
6 570. In both cases, the Court of Appeal refused to speculate into whether anyone might have viewed  
7 information absent specific allegations plausibly demonstrating an “in fact” “viewing.”

8 Plaintiffs fail to plead any facts (much less with the required particularity) to show that a  
9 third party actually viewed their information, nor could they do so consistent with *Sutter Health* and  
10 the other cases discussed above. Plaintiffs do not even attempt to allege that any third party “in fact  
11 viewed” any information about them. To the contrary, they studiously avoid making any such  
12 allegation. Alabama Doe alleges only that the Mailer was sent to his workplace, that it “was  
13 accessible to anybody who came into the mail room,” and that he is “worried and concerned about  
14 who may have seen the [Mailer]”, Compl. ¶ 45; Indiana Doe alleges only that he “feels vulnerable  
15 and is worried about who may have seen the [Mailer],” *id.* ¶ 46; and Missouri Doe alleges only that  
16 the Mailer was placed on top of the mailboxes in his apartment building and that he “feels  
17 vulnerable and is worried about who may have seen the [Mailer],” *id.* ¶ 47. All three Plaintiffs use  
18 the same formulaic “worry” language, but make no allegations regarding an “actual viewing.”

19 Plaintiffs’ inability to allege that a single other person viewed the Mailer forecloses their  
20 claim. Their speculation about whether an unknown third party “may have seen the mail,” *id.* ¶¶ 45–  
21 47,<sup>3</sup> is not the same as an “actual viewing.” The thieves in *Sutter Health* and *Regents* also might  
22 have seen the stolen information. But just as the Court of Appeal declined the invitations in those  
23 cases to indulge in plaintiffs’ speculations about whether their information could have been viewed,  
24 this Court should decline to do so as well. *Am. States*, 202 Cal. App. 4th at 696 n.1 (“[W]e do not  
25 assume the truth of contentions, deductions or conclusions of law.”).

26  
27  
28 <sup>3</sup> Plaintiffs’ unsupported boilerplate language that Gilead disclosed information to others, Compl. ¶  
10, is contradicted by their own allegations that they know of no one who saw the Mailer.

1 Plaintiffs do not plead facts sufficient to demonstrate an actual viewing of their information  
2 and thus fail to allege the negligent release of medical information under Section 56.36(b), and on  
3 this basis alone their CMIA claim must be dismissed.<sup>4</sup>

## 4 2. Plaintiffs Do Not Allege a “Disclosure” of Medical Information

5 Even if Plaintiffs had alleged a “release” of medical information, they would still be  
6 required to allege that Gilead had committed a substantive violation of the CMIA. *See* Cal. Civ.  
7 Code § 56.36(b) (private claims only for a “violation”). Plaintiffs attempt to meet that requirement  
8 by alleging that Gilead acted “in violation of California Civil Code § 56.102.” Compl. ¶ 65. Section  
9 56.102 provides that “a pharmaceutical company may not disclose medical information provided to  
10 it without first obtaining a valid authorization from the patient.” Cal. Civ. Code § 56.102(b). The  
11 facts alleged do not as a matter of law constitute a “disclosure” in violation of that provision.

12 Although “disclosure” is not defined by the CMIA, the Court of Appeal has confirmed it  
13 means that the defendant must have *intended to affirmatively disclose* medical information to an  
14 unauthorized third party:

15 Section 56.10<sup>5</sup> prohibits disclosure of medical information except when  
16 the disclosure is permitted under the [CMIA]. Disclosure is not defined in  
17 the statute, but the context and ordinary meaning suggest that **disclosure**  
**occurs when the health care provider affirmatively shares medical**  
**information with another person or entity.**

---

18  
19 <sup>4</sup> The CMIA claim also fails because Plaintiffs have not alleged any facts to show that the Mailer  
20 contained “medical information,” as required to establish a claim under the CMIA. “[U]nder the  
21 CMIA[,] a prohibited release by a health care provider must include more than individually  
22 identifiable information but must also include information relating to medical history, mental or  
23 physical condition, or treatment of the individual.” *Eisenhower*, 226 Cal. App. 4th at 437. The only  
24 information about Plaintiffs alleged to be on the outside of the Mailer was Plaintiffs’ address. That,  
25 without more, does not constitute medical information because the address does not relate to  
26 Plaintiffs’ “medical history, mental or physical condition, or treatment.” Cal. Civ. Code § 56.05(j).  
27 Nor does the mere presence of a return address from Gilead’s “HIV Prevention Team” describe  
28 Plaintiffs’ medical history, diagnosis, or care. *See Eisenhower*, 226 Cal. App. 4th at 435 (“[T]he fact  
that an individual’s name is on a list released by doctor X or clinic Y is sufficient to violate the law  
because then it is assumed that the individual was a patient of the latter at some point” would “not  
comport with the plain and reasonable meaning of the statute and would render meaningless the  
clause ‘regarding a patient’s medical history, mental or physical condition, or treatment.’”).

<sup>5</sup> Although *Sutter Health* analyzed the term “disclosure” under California Civil Code Section 56.10,  
that provision contains nearly identical language as Section 56.102: “A provider of health care,  
health care service plan, or contractor shall not disclose medical information regarding a patient of  
the provider of health care or an enrollee or subscriber of a health care service plan without first  
obtaining an authorization.” Cal. Civ. Code § 56.10(a). Therefore, these and other cases assessing  
the meaning of “disclosure” under Section 56.10 are directly applicable to Section 56.102.

1 *Sutter Health*, 227 Cal. App. 4th at 1555–56. And in *Regents*, the Court agreed that “‘disclose’ . . .  
2 denot[es] in the context of the CMIA . . . an affirmative act of communication.” 220 Cal. App. 4th  
3 at 564.

4 *Sutter Health* is particularly applicable here. It also involved an alleged breach of  
5 confidential medical information, one in which “a thief stole a health care provider’s computer  
6 containing the medical records of about four million patients,” thereby potentially exposing it to  
7 unauthorized third parties. 227 Cal. App. 4th at 1550. However, since there was no allegation that  
8 the defendant **intended** to disclose the information **to the thief**, there could be no CMIA claim:

9  
10 Sutter Health did not **intend** to disclose the medical information **to the**  
11 **thief**, so there was no affirmative communicative act by Sutter Health to  
the thief.

12 *Id.* at 1556. Because the plaintiff could allege “no affirmative communicative act” by the defendant  
13 to disclose information to the unauthorized third party, the CMIA claim requiring disclosure had to  
14 be dismissed as a matter of law. *See id.* at 1555–56.

15 Plaintiffs do not allege that Gilead intended to disclose any information about Plaintiffs or  
16 made any affirmative communicative act to any third party whatsoever. At most, Plaintiffs allege  
17 that Gilead sent *to Plaintiffs* a letter relating to a program they were participating in. Thus, that the  
18 mailing address deliberately provided *by Plaintiff Alabama Doe*<sup>6</sup> resulted in the letter arriving at his  
19 workplace cannot possibly be transmogrified into evidence of an intent *by Gilead* to make any sort  
20 of disclosure to third parties at that workplace. *See id.* at 1556. The same is equally true with regard  
21 to Indiana Doe and Missouri Doe, neither of whom allege that Gilead *intended to disclose* any  
22 confidential medication information about them to third parties. Plaintiffs have therefore not alleged  
23 a disclosure in violation of Section 56.102, and their CMIA claim must be dismissed.

24 **3. Plaintiffs Alabama Doe, Indiana Doe, and Missouri Doe Cannot Bring a**  
25 **California CMIA Claim**

26 Although Plaintiffs have failed to plead the essential elements of a CMIA claim, thereby  
27 mandating dismissal, their claim must be dismissed for the additional reason that out-of-state

28 <sup>6</sup> Plaintiff Alabama Doe expressly alleges that he provided Gilead with his workplace address  
(which Gilead then used) because that would enhance his privacy comfort level. *See* Compl. ¶ 45.

1 Plaintiffs lack standing to bring a claim under the California CMIA. We are aware of no case where  
2 a non-resident has been permitted to seek damages under the CMIA, either individually or as a  
3 named plaintiff in a class action. This is likely because the CMIA contains no provision—express or  
4 otherwise—indicating it provides a remedy for non-California residents. And the Supreme Court  
5 has made clear that “we presume the Legislature did not intend a statute to be operative, with  
6 respect to occurrences outside the state, . . . unless such intention is clearly expressed or reasonably  
7 to be inferred from the language of the act or from its purpose, subject matter or history.” *Sullivan v.*  
8 *Oracle Corp.*, 51 Cal. 4th 1191, 1207 (2011). The only “occurrence” that could give rise to a CMIA  
9 claim here is an actual viewing of the Plaintiffs’ medical information by unauthorized persons. Of  
10 course, Plaintiffs do not allege that anyone actually viewed their information. But to the extent they  
11 speculate about the possibility of that happening, it is only with regard to housemates or coworkers  
12 in out-of-state jurisdictions. The alleged violation would thus have occurred beyond the reach of the  
13 CMIA.

14 **B. The UCL Claim Should Be Dismissed Because Plaintiffs Lack Standing, They**  
15 **Have Alleged No Violation, and There is Nothing to Restitute or Disgorge**

16 **1. Plaintiffs Lack Statutory Standing to Bring a UCL Claim**

17 To establish standing under the California Unfair Competition Law (“UCL”), Plaintiffs must  
18 allege they have “suffered injury in fact and [have] lost money or property as a result of the unfair  
19 competition.” Cal. Bus. & Prof. Code § 17204; *Kwikset Corp. v. Super. Ct.*, 51 Cal. 4th 310, 321–22  
20 (2011). “The lost money or property requirement means plaintiff must demonstrate some form of  
21 economic injury such as surrendering more or acquiring less in a transaction, having a present or  
22 future property interest diminished, being deprived of money or property, or entering into a  
23 transaction costing money or property that was unnecessary.” *Gonzales v. Uber Techs., Inc.*, 305 F.  
24 Supp. 3d 1078, 1093 (N.D. Cal. 2018).

25 Plaintiffs allege no loss of money or property from the alleged privacy violation. They do  
26 not (and cannot) allege that they lost any money or property by enrolling in Gilead’s *free* program  
27 or by authorizing mailings. *See, e.g., In re iPhone Application Litig.*, No. 11-MD-02250-LHK, 2011  
28



1 WL 4403963, at \*14 (N.D. Cal. Sept. 20, 2011) (no UCL standing when “there is no dispute that  
2 Plaintiffs did not pay for [defendants’ services], but instead used it ‘free of charge.’”).

3 To the extent Plaintiffs attempt to establish standing based on “the loss of [Plaintiffs’]  
4 legally protected interest in the confidentiality and privacy of their personal information,” Compl.  
5 ¶ 73, that argument has been rejected: “Numerous courts have held that a plaintiff’s ‘personal  
6 information’ does not constitute money or property under the UCL.” *In re iPhone*, 2011 WL  
7 4403963, at \*14; *see also Gonzales*, 305 F. Supp. 3d at 1093 (“[T]he sharing of names, user IDs,  
8 location and other personal information does not constitute lost money or property for UCL  
9 standing purposes.”); *Archer v. United Rentals, Inc.*, 195 Cal. App. 4th 807, 816 (2011) (“fail[ure]  
10 to demonstrate how [the] privacy violation translates into a loss of money or property . . . is fatal to  
11 plaintiffs’ UCL class claim”). The UCL claim should be dismissed for lack of standing.

## 12 2. Plaintiffs Cannot State a Claim Under Any Prong of the UCL

13 Even if Plaintiffs had statutory standing, they cannot state a claim under the UCL. The  
14 Complaint alleges that Gilead engaged in “unlawful, unfair or fraudulent, and deceptive acts and  
15 practices with respect to the sale and advertisement of the services purchased by Plaintiffs and Class  
16 Members,” by representing that “[a]ll patient information will remain confidential.” Compl. ¶¶ 6,  
17 69. These allegations do not meet the requirements of any prong of the UCL.

18 Unlawful. Plaintiffs cannot state a claim under the UCL for “unlawful” business acts  
19 because they fail to allege any predicate violation of law. *See In re Google Assistant Privacy Litig.*,  
20 457 F. Supp. 3d 797, 841 (N.D. Cal. 2020) (“[T]o be ‘unlawful’ under the UCL, Defendants’  
21 conduct must violate another ‘borrowed’ law.”). The claim must identify a “particular section of the  
22 statutory scheme which was violated” and “describe with . . . reasonable particularity the facts  
23 supporting violation.” *Khoury v. Maly's of Cal., Inc.*, 14 Cal. App. 4th 612, 619 (1993). The  
24 Complaint does not specify the “borrowed” law(s) or statutory schemes on which Plaintiffs  
25 predicate their UCL claim. To the extent Plaintiffs base their UCL claim on any other claims in the  
26 Complaint, it fails along with those claims as set forth in the other sections of this demurrer.

27 Unfair. The Complaint summarily contends that Gilead’s alleged “unfair and deceptive  
28 practices and acts” were “immoral, unethical, oppressive, and unscrupulous.” Compl. ¶ 70. To state

1 a claim for “unfair” practices under the UCL, however, a plaintiff must “allege facts sufficient to  
2 show Defendant[’s] business practice is immoral, unethical, oppressive, unscrupulous or  
3 substantially injurious to consumers.” *Harmon v. Hilton Grp.*, No. C-11-03677 JCS, 2011 WL  
4 5914004, at \*9 (N.D. Cal. Nov. 28, 2011). Plaintiffs plead no facts showing that Gilead’s conduct  
5 should be regarded as such; to the contrary, they allege the Mailer was part of a free  
6 educational/prevention campaign designed to support them. Plaintiffs therefore cannot state a claim  
7 under UCL’s unfair prong. *See Mackell v. Wells Fargo Home Mortg.*, No. 16-CV-04202-BLF, 2017  
8 WL 373077, at \*9 (N.D. Cal. Jan. 26, 2017) (dismissing UCL claim that “does not offer any  
9 allegations or arguments supporting that [defendant]’s alleged [conduct] was against public policy,  
10 immoral, unethical, oppressive, or unscrupulous”).

11 Fraudulent. Where a plaintiff’s claims sound in fraud or misrepresentation, the California  
12 Supreme Court has held that the phrase “as a result of,” as it is used in the UCL’s standing  
13 provision, “imposes an *actual reliance* requirement.” *In re Tobacco II Cases*, 46 Cal. 4th 298, 326  
14 (2009); *see also Durell v. Sharp Healthcare*, 183 Cal. App. 4th 1350, 1363 (2010) (actual reliance  
15 requirement extends to any UCL claim where “the predicate unlawfulness is misrepresentation and  
16 deception”). Here, Plaintiffs do not allege that Gilead engaged in fraudulent business practices, let  
17 alone that they actually relied on any misrepresentations made by Gilead. Accordingly, Plaintiffs  
18 cannot state a claim under the “fraudulent” prong of the UCL. *See In re Tobacco*, 46 Cal. 4th at 326  
19 (holding that named plaintiff must demonstrate actual reliance on allegedly fraudulent statement to  
20 sustain UCL claim).

### 21 **3. Plaintiffs Are Not Entitled to Restitution**

22 The UCL provides only for equitable monetary remedies, such as restitution or  
23 disgorgement, and not actual damages: “Neither compensatory nor punitive damages are available  
24 under the UCL.” *Ozeran v. Jacobs*, 798 F. App’x 120, 122 (9th Cir. 2020) (citing *Korea Supply Co.*  
25 *v. Lockheed Martin Corp.*, 29 Cal. 4th 1134 (2003)). Plaintiffs seek restitution for their UCL claim,  
26 Compl. ¶ 74, but they allege no basis for restitution here. The Supreme Court has limited the scope  
27 of an order for restitution “as one compelling a UCL defendant to return money obtained through an  
28 unfair business practice to those persons in interest from whom the property was taken.” *In re*

1 *Google*, 457 F. Supp. 3d at 840 (quoting *Korea Supply*, 29 Cal. 4th at 1144). “[R]estitution under  
2 the UCL must ‘restore the status quo’ by ‘returning to the plaintiff’ funds taken from him or  
3 ‘benefits in which the plaintiff has an ownership interest.’” *Id.* Plaintiffs do not allege that Gilead  
4 took money from Plaintiffs at all, much less through an unfair business practice, and thus cannot  
5 obtain restitution.

6 **C. Plaintiffs’ Negligence Causes of Action Fail for Multiple Reasons**

7 **1. Plaintiffs Have Failed to Allege Simple Negligence**

8 Plaintiffs have not alleged a claim based on negligence. The Complaint alleges that Gilead  
9 “owed duties of care to protect the disclosure of Plaintiffs’ and Class Members’ private medical  
10 information,” breached its duties, and that as a direct result, “Plaintiffs and Class Members have  
11 suffered or will suffer damages, including embarrassment, humiliation, frustration, anxiety,  
12 emotional distress, and fear, and are at increased risk for losing employment, housing, access to  
13 health care, and even violence or other trauma.” Compl. ¶¶ 76–80. These allegations do not satisfy  
14 the requirements for a negligence claim under the common law of Indiana, Alabama, or Missouri.<sup>7</sup>  
15 Although the common elements of a negligence claim are duty, breach of duty, proximate cause,  
16 and compensable damages, *see Bader v. Johnson*, 732 N.E.2d 1212, 1216–17 (Ind. 2000); *Prill v.*  
17 *Marrone*, 23 So. 3d 1, 6 (Ala. 2009); *Scher v. Sindel*, 837 S.W.2d 350, 355 (Mo. Ct. App. 1992),  
18 each state has unique negligence jurisprudence, and so we address each Plaintiff’s claim separately.

19 Indiana. The Indiana negligence claim fails first because Indiana law does not impose a legal  
20 duty on Gilead to safeguard his personal information. *Haywood v. Novartis Pharms. Corp.*, 298 F.  
21 Supp. 3d 1180, 1191–92 (N.D. Ind. 2018), *appeal dismissed*, No. 18-1328, 2018 WL 3868755 (7th  
22 Cir. May 14, 2018) (“[T]he relationship between a pharmaceutical corporation and a person seeking  
23 assistance with their co-payments is not similarly close to justify imposing a duty.”). Accordingly,  
24 the negligence claim fails for lack of a duty owed.

25 Second, Indiana recognizes the economic loss doctrine, which bars negligence claims that  
26 assert purely economic losses without any physical harm. *See Bamberger & Feibleman v.*

27  
28 <sup>7</sup> Plaintiffs’ common law claims are governed by the law of their home state. Nonetheless, we also  
address the common law jurisprudence of California in footnotes to each such section.

1 *Indianapolis Power & Light Co.*, 665 N.E.2d 933, 938 (Ind. Ct. App. 1996) (“[W]hen there is no  
2 accident and no physical harm so that the only loss is pecuniary in nature, courts have denied  
3 recovery under the rule that purely economic interests are not entitled to protection against mere  
4 negligence.”). Plaintiffs have not alleged an accident or physical harm.

5 Third, “actual damages” is an essential element of an Indiana negligence claim, and the  
6 threat of future harm will not suffice. *See Pisciotto v. Old Nat. Bancorp*, 499 F.3d 629, 638–39 (7th  
7 Cir. 2007). The Complaint alleges only “emotional distress.” Compl. ¶ 80. Indiana applies a  
8 “modified impact rule” which states that “[w]hen . . . a plaintiff sustains a direct impact by the  
9 negligence of another and, by virtue of that direct involvement sustains an emotional trauma which  
10 is serious in nature and of the kind and extent normally expected to occur in a reasonable person . . .  
11 a plaintiff is entitled to maintain an action to recover for that emotional trauma without regard to  
12 whether the emotional trauma arises out of or accompanies any physical injury to the plaintiff.”  
13 *Shuamber v. Henderson*, 579 N.E.2d 452, 456 (Ind. 1991). But this rule still requires a physical  
14 impact, although it need not result in a physical injury. *Ross v. Cheema*, 716 N.E.2d 435, 436–37  
15 (Ind. 1999). Indiana Doe does not allege, nor could he, any physical impact.

16 Alabama. Alabama law does not address the duty or economic loss doctrines with the same  
17 specificity. However, like Indiana, Alabama requires that a plaintiff plead and establish “actual loss  
18 or damages” as an essential element of a cause of action. *See Ex parte Stonebrook Dev., L.L.C.*, 854  
19 So. 2d 584, 589 (Ala. 2003). Alabama applies the “zone of danger test” to “limit[] recovery for  
20 emotional injury to those plaintiffs who sustain a physical injury as a result of a defendant’s  
21 negligent conduct, or who are placed in immediate risk of physical harm by that conduct.” *AALAR,*  
22 *Ltd. v. Francis*, 716 So. 2d 1141, 1147 (Ala. 1998). Alabama Doe alleges no physical impact, nor  
23 that any emotional injuries were caused by an actual imminent risk of physical harm.

24 Missouri. Missouri recognizes the economic loss doctrine. *Dannix Painting, LLC v.*  
25 *Sherwin-Williams Co.*, 732 F.3d 902, 905–06 (8th Cir. 2013) (“The economic loss doctrine  
26 prohibits a commercial buyer of goods from seeking to recover in tort for economic losses that are  
27 contractual in nature.”). Plaintiffs do not allege any physical harm. And while Missouri recognizes a  
28 common law tort of negligent infliction of mental distress unaccompanied by physical injury, a

1 “plaintiff must show a medically diagnosed condition that resulted from the negligent act.” *State ex*  
2 *rel. Dean v. Cunningham*, 182 S.W.3d 561, 568 (Mo. 2006). Missouri Doe’s claim fails because he  
3 makes no allegation of a medically diagnosed condition resulting from the Mailer.<sup>8</sup>

4  
5 **2. Plaintiffs Have Failed to Allege Negligence Per Se Because Plaintiffs Do**  
**Not Identify Any Corresponding Violation of Statutory Law**

6 Plaintiffs’ negligence per se claim must be dismissed for the additional reason that they have  
7 failed to adequately allege Gilead violated a statute setting forth an independent duty of care under  
8 either Alabama, Indiana, or Missouri law.<sup>9</sup> These states impose the same requirement that a plaintiff  
9 allege and establish that a defendant violated a statute imposing such an independent duty. *See, e.g.,*  
10 *Dickinson v. Land Developers Constr. Co.*, 882 So. 2d 291, 302 (Ala. 2003) (“To establish  
11 negligence per se, a plaintiff must prove: (1) that the statute the defendant is charged with violating  
12 was enacted to protect a class of persons to which the plaintiff belonged; (2) that the plaintiff’s  
13 injury was the kind of injury contemplated by the statute; (3) that the defendant violated the statute;  
14 and (4) that the defendant’s violation of the statute proximately caused the plaintiff’s injury.”);  
15 *Chappey v. Ineos USA LLC*, No. 2:08-CV-271, 2009 WL 790194, at \*2 (N.D. Ind. Mar. 23, 2009)  
16 (similar); *Gipson v. Slagle*, 820 S.W.2d 595, 597 (Mo. Ct. App. 1991) (similar).

17 Thus, whether under Alabama, Indiana, or Missouri law, a plaintiff must adequately allege  
18 the defendant violated a statute to sustain a negligence per se claim. To the extent Plaintiffs’

19  
20 <sup>8</sup> Likewise, Plaintiffs cannot prevail on their negligence claim under California law. Plaintiffs must  
21 allege appreciable, non-speculative harm proximately caused by Gilead’s breach. *See, e.g., Int’l*  
22 *Engine Parts, Inc. v. Feddersen & Co.*, 9 Cal. 4th 606, 614 (1995). California recognizes two  
23 theories of “[t]he negligent causing of emotional distress” as part of “the tort of negligence.”  
24 *Burgess v. Super. Ct.*, 2 Cal. 4th 1064, 1072 (1992). The “bystander” theory does not apply here  
25 because it requires plaintiffs to plead their emotional distress was caused by witnessing the physical  
injury of another. *Id.* The “direct victim” theory allows for the recovery of “damages for negligently  
inflicted emotional distress” in the absence of physical injury or impact,” *id.* at 1074, but only if  
plaintiffs can plead “serious emotional distress” which exists only if “an ordinary, reasonable  
person would be unable to cope with it,” Judicial Council of California Civil Jury Instructions  
(2017), CACI No. 1620. Plaintiffs have provided only a conclusory listing of emotional injuries,  
and have failed to plead facts to support their claim for emotional distress damages.

26 <sup>9</sup> Plaintiffs’ negligence per se claim would be dismissed under California law, if it were applicable.  
27 “[N]egligence per se is not a separate cause of action [under California law] but is the application of  
28 an evidentiary presumption provided by Cal. Evid. Code § 669.” *Carson v. Depuy Spine, Inc.*, 365  
Fed. App’x 812, 815 (9th Cir. 2010). Because negligence per se is not an independent cause of  
action, courts routinely dismiss the claim. *See, e.g., Ebrahimi v. Mentor Worldwide LLC*, No. CV  
16-7316-DMG (KSx), 2017 WL 4128976, at \*6 (C.D. Cal. Sept. 15, 2017).

1 negligence per se claim relies in conclusory fashion on California Health and Safety Code Section  
2 120980, the claim must be dismissed because the Mailer does not reveal information subject to that  
3 statute. Section 120980 applies to “[a]ny person who negligently discloses results of an HIV test . . .  
4 to any third party, in a manner that identifies or provides identifying characteristics of the person to  
5 whom the test results apply.” Cal. Health & Safety Code § 120980(a). Plaintiffs do not allege the  
6 Mailer revealed any test results or even the existence of an HIV test. Because Plaintiffs fail to allege  
7 a violation of Section 120980(a), the negligence per se claim should be dismissed to the extent it  
8 relies on that statute. And to the extent the claim relies on the CMIA, it must be dismissed because  
9 Plaintiffs do not adequately allege a violation of that statute as detailed above.

10 **D. Plaintiffs’ Breach of Contract Cause of Action Fails**

11 Plaintiffs cannot state a claim based on breach of contract. Most obviously, they fail to  
12 allege the essential element of contract damages. *Ex parte Indus. Dev. Bd. of City of Montgomery*,  
13 42 So. 3d 699, 717–18 (Ala. 2010); *McCalment v. Eli Lilly & Co.*, 860 N.E.2d 884, 894 (Ind. Ct.  
14 App. 2007); *Keveney v. Mo. Military Acad.*, 304 S.W.3d 98, 104 (Mo. 2010).<sup>10</sup> The only  
15 contractual-based damages Plaintiffs allege are the lost benefit of their bargain, but they allege no  
16 “bargain.”

17 In privacy breach cases, plaintiffs who assert benefit of the bargain losses are required to  
18 allege they paid or otherwise provided consideration to the defendant for confidentiality or the  
19 protection of their information as opposed to the underlying product or service. *In re Google*, 457 F.  
20 Supp. 3d at 834; *In re LinkedIn User Privacy Litig.*, 932 F. Supp. 2d 1089, 1093 (N.D. Cal. 2013).

21 Plaintiffs do not allege they provided any money or consideration at all, much less in  
22 exchange for privacy protection. They merely allege they “received services provided by Gilead’s  
23 Advancing Access program that became less valuable than Gilead advertised when Gilead provided  
24 those services without adequate privacy safeguards.” Compl. ¶ 92. This conclusory allegation is

25 \_\_\_\_\_  
26 <sup>10</sup> California contract claims also require damages. *Aguilera v. Pirelli Armstrong Tire Corp.*, 223  
27 F.3d 1010, 1015 (9th Cir. 2000) (“[A] breach of contract claim requires a showing of appreciable  
28 and actual damage. . . . [N]ominal damages, speculative harm, or the threat of future harm [do not  
suffice].”). The “theory that . . . personal information has independent economic value is  
unsupported by decisions of other district courts, which have held that unauthorized collection of  
personal information does not create an economic loss.” *Low v. LinkedIn Corp.*, 900 F. Supp. 2d  
1010, 1028 (N.D. Cal. 2012).

1 insufficient because Plaintiffs do not allege they paid Gilead or provided any money for Gilead’s  
2 program, much less for privacy safeguards. *Compare In re Google*, 457 F. Supp. 3d at 834  
3 (rejecting benefit of the bargain theory where “Plaintiffs have not alleged that they paid anything to  
4 Defendants for [their service]”), and *In re LinkedIn*, 932 F. Supp. 2d at 1093 (same; “the  
5 [complaint] fails to sufficiently allege that Plaintiffs actually provided consideration for the security  
6 services which they claim were not provided”), with *In re Yahoo! Inc. Customer Data Sec. Breach*  
7 *Litig.*, 313 F. Supp. 3d 1113, 1130 (N.D. Cal. 2018) (permitting benefit of the bargain losses where  
8 plaintiff paid for premium service and would not have paid “had he known that Yahoo’s email  
9 service was not as secure as Defendants represented”), and *In re Anthem, Inc. Data Breach Litig.*,  
10 No. 15-MD-02617-LHK, 2016 WL 3029783, at \*14 (N.D. Cal. May 27, 2016) (plaintiffs paid  
11 premiums for insurance that defendants represented would be protected by security).

12 In fact, the allegations in the Complaint show Plaintiffs received the full benefits of the *free*  
13 program and any bargain they entered into. Plaintiffs allege they were “prescribed Gilead’s HIV-  
14 related medications” and they were “enrolled in Gilead’s Advancing Access program”—a patient  
15 support program that helps patients with monetary and other support to access medications. Compl.  
16 ¶¶ 2–3. Because Plaintiffs do not allege that it cost them any money to enroll in the free Advancing  
17 Access program, “it cannot be said that Plaintiffs received less than what they paid for—they  
18 appeared to have paid nothing.” *In re Google*, 457 F. Supp. 3d at 834.

19 Moreover, Plaintiffs allege no contractual term that was allegedly violated, and broad  
20 statements in a company privacy policy are not found to be additional contract terms. *See, e.g.,*  
21 *Lovell v. P.F. Chang’s China Bistro, Inc.*, No. C14-1152RSL, 2015 WL 4940371, at \*3 (W.D.  
22 Wash. Mar. 27, 2015) (“The scope and terms of that contract were limited, however, and there is no  
23 indication that it included the alleged promise to safeguard plaintiff’s financial data and/or to  
24 monitor audit logs on a daily basis.”); *Bishop v. Shorter Univ., Inc.*, No. 4:15-CV-0033-HLM, 2015  
25 WL 13753710, at \*7 (N.D. Ga. June 4, 2015) (“[B]road statements of company policy do not  
26 generally give rise to contract claims.”).

1           **E. Plaintiffs’ Invasion of Privacy Claim Fails**

2           Plaintiffs generally allege a claim for invasion of privacy. States that recognize this tort  
3 identify different types of privacy claims and impose different requirements for each type of claim.  
4       *See, e.g., Considering Homeschooling v. Morningstar Educ. Network*, No. SACV-0600615-  
5 CJC(ANx), 2008 WL 11413459, at \*6 (C.D. Cal. Aug. 6, 2008). The Complaint here appears to  
6 assert a claim for the version known as public disclosure of private facts. *See* Compl. ¶¶ 94–96  
7 (alleging “Gilead published private facts,” the disclosure of which “would be offensive to a  
8 reasonable person,” and that “is not a matter of legitimate public concern”).

9           To the extent they allow the claim at all, Alabama, Indiana,<sup>11</sup> and Missouri adopt the  
10 Restatement (Second) of Torts’ definition of public disclosure of private facts: Namely, “when a  
11 person gives ‘publicity’ to a matter that concerns the ‘private life’ of another, a matter that would be  
12 ‘highly offensive’ to a reasonable person and that is not of legitimate public concern.” *Dietz v.*  
13 *Finlay Fine Jewelry Corp.*, 754 N.E.2d 958, 966 (Ind. Ct. App. 2001).<sup>12</sup> Publicity “means that the  
14 matter is made public by communicating it to a large segment of the public, or to so many persons  
15 that the matter must be regarded as substantially certain to become public knowledge. There is no  
16 invasion of privacy by publicity of a private matter if the matter is communicated only to a single  
17 person or to a small group of persons.” *S.B. v. Saint James Sch.*, 959 So. 2d 72, 98 (Ala. 2006); *see*  
18 *also Munsell v. Hambright*, 776 N.E.2d 1272, 1282 (Ind. Ct. App. 2002) (similar); *Balke v. Ream*,  
19 33 S.W.3d 589, 594 (Mo. Ct. App. 2000) (similar). Plaintiffs cannot satisfy the “publicity” element  
20 because the Complaint does not allege that a single person (other than Plaintiffs) saw the Mailer, let  
21 alone “a large segment of the public.”

22           **F. Plaintiffs’ Unjust Enrichment Claim Fails**

23           Under Alabama, Indiana, and Missouri law, the existence of an express contract precludes a  
24 claim for unjust enrichment. *See Kohl’s Indiana, L.P. v. Owens*, 979 N.E.2d 159, 168 (Ind. Ct. App.

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26 <sup>11</sup> *Compare Westminster Presbyterian Church of Muncie v. Cheng*, 992 N.E.2d 859, 868 (Ind. Ct.  
27 App. 2013) (“[P]ublic disclosure of private facts is not a recognized cause of action in Indiana.”),  
28 *with Nobles v. Cartwright*, 659 N.E.2d 1064, 1073 (Ind. Ct. App. 1995) (“Indiana recognizes the  
tort of public disclosure of private facts.”).

<sup>12</sup> California law also “requires publicity; disclosure to a few people in limited circumstances does  
not violate the right.” *Ignat v. Yum! Brands, Inc.*, 214 Cal. App. 4th 808, 820 (2013).



1 2012) (“When the rights of the parties are controlled by an express contract, recovery cannot be  
2 based on a theory implied in law.”); *Mantiplay v. Mantiplay*, 951 So. 2d 638, 656 (Ala. 2006) (same);  
3 *Howard v. Turnbull*, 316 S.W.3d 431, 436 (Mo. Ct. App. 2010) (same). Because Plaintiffs here  
4 allege that they “entered into binding and enforceable contracts with Gilead,” Compl. ¶ 89, they  
5 cannot state a claim for unjust enrichment.<sup>13</sup>

6 In any event, under Alabama law, “to succeed on a claim of unjust enrichment, the plaintiff  
7 must show that the defendant holds money which, *in equity and good conscience*, belongs to the  
8 plaintiff or holds money which was improperly paid to defendant because of *mistake or fraud*.”  
9 *Flying J Fish Farm v. Peoples Bank of Greensboro*, 12 So. 3d 1185, 1193 (Ala. 2008) (emphasis in  
10 original). And under Indiana and Missouri law, “[t]o prevail on a claim of unjust enrichment, a  
11 plaintiff must establish that a measurable benefit has been conferred on the defendant under such  
12 circumstances that the defendant’s retention of the benefit without payment would be unjust.” *Bayh*  
13 *v. Sonnenburg*, 573 N.E.2d 398, 408 (Ind. 1991); *Howard*, 316 S.W.3d at 436 (same).

14 The Complaint alleges that Plaintiffs paid “for HIV drugs.” Compl. ¶ 99. But they do not  
15 allege they paid anything *to Gilead*. Any benefit conferred was from Gilead *to Plaintiffs* because  
16 they enrolled in a free program which provides them assistance. This claim must be dismissed.

17 **G. Missouri Doe’s Claim Under Mo. Rev. Stat. § 191.656 Fails**

18 Missouri Doe does not state a claim under Missouri Revised Statutes Section 191.656  
19 because he does not allege, as he must, that Gilead disclosed Missouri Doe’s “HIV infection status  
20 or the results of any individual’s HIV testing.” Mo. Rev. Stat. § 191.656(1)(1). Plaintiffs do not  
21 allege the Mailer revealed any test results or even the existence of an HIV test. That the statute also  
22 prohibits the disclosure of “HIV infection status” does not salvage Missouri Doe’s claim. He does  
23 not allege what his HIV infection status is or how the Mailer indicates that status. And he admits  
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25 <sup>13</sup> California “does not recognize a separate cause of action for unjust enrichment.” *Brodsky v.*  
26 *Apple Inc.*, 445 F. Supp. 3d 110, 119 (N.D. Cal. 2020). Although “the court could construe the  
27 unjust enrichment claim ‘as a quasi-contract claim seeking restitution,’” *Azad v. Tokio Marine*  
28 *HCC-Med. Ins. Servs. LLC*, No. 17-CV-00618-PJH, 2017 WL 3007040, at \*8 (N.D. Cal. July 14,  
2017), “a plaintiff may not plead the existence of an enforceable contract and simultaneously  
maintain a quasi-contract claim unless the plaintiff also pleads facts suggesting that the contract  
may be unenforceable or invalid,” *Brodsky*, 445 F. Supp.3d at 133. Plaintiffs have not alleged that  
any contracts with Gilead may be unenforceable or invalid.

1 that he enrolled in the Advancing Access program, which provides assistance to those “who are  
2 prescribed its medications, including those taking medications to **prevent HIV**,” Compl. ¶ 3, and  
3 that Gilead’s HIV-prevention medications are for “[p]eople who do not have **HIV** and who want to  
4 prevent acquisition of HIV,” *id.* ¶ 4. Based on these allegations, his enrollment in the program  
5 implies that his HIV infection status was **negative**. This dooms his claim for two reasons. First, the  
6 statute cannot plausibly be read to prevent disclosure of a person’s HIV-negative status. Second, the  
7 Mailer does not reveal his HIV status, and certainly does not imply an HIV-positive status. Because  
8 the Mailer did not reveal Missouri Doe’s HIV status, this claim must be dismissed.

#### 9 **H. Missouri Doe’s MMPA Claim Fails**

10 Missouri Doe’s Missouri Merchandising Practices Act (“MMPA”) claim must be dismissed  
11 because he cannot allege “[a]n ascertainable loss of money or property,” which is “an essential  
12 element of a cause of action brought under the MMPA.” *Thompson v. Allergan USA, Inc.*, 993 F.  
13 Supp. 2d 1007, 1012 (E.D. Mo. 2014). To determine whether a plaintiff has suffered an  
14 ascertainable loss under the MMPA, Missouri courts apply the “benefit of the bargain” rule, which  
15 “awards a prevailing party the difference between the value of the product as represented and the  
16 actual value of the product as received.” *Id.* But because Missouri Doe does not allege he paid any  
17 money for privacy safeguards, *see supra* section D, his MMPA claim fails. *See Amburgy v. Express*  
18 *Scripts, Inc.*, 671 F. Supp. 2d 1046, 1057–58 (E.D. Mo. 2009) (dismissing claim that “defendant’s  
19 failure to employ adequate security measures coupled with its false promises to protect confidential  
20 information constituted unlawful and/or unfair practices under the MMPA” because plaintiff “fails  
21 to plead that plaintiff paid anything of value for the purchase or lease of merchandise”).

#### 22 **IV. CONCLUSION**

23 Gilead respectfully requests that the Court dismiss the Complaint with prejudice. This is  
24 Plaintiffs’ second attempt. If they could have pleaded a viable cause of action, they would have  
25 done so by now.

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